



HELLMUTH
&
JOHNSON

TERRANCE W. MOORE

ATTORNEY AT LAW

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OVERVIEW

BRING YOUR BULLDOG!

Terry earned his reputation as a “bulldog lawyer” by being aggressive, tenacious, and practical. He has successfully taken on major league adversaries including big oil, big pharma, and big government, in both litigation and transactions. Over the past 30 years, he has won more than \$150 million for his clients.

He’s especially good at handling business partner disputes. He is the author of two books, *Big Force Negotiation*, and *The Bulldog Guide to Business Partnerships*.

Terry advises business clients in a variety of sectors, with concentrations in oilfield services, media, sports, health care, and real estate.

Terry has owned and operated successful radio properties, a professional hockey league, and a real estate investment company. This unique experience, in both law and business, gives him the specialized skills to solve disruptive business problems, from litigation to transactions to multi-party workouts.

He can also help with critical financing, transactions, and real estate matters, as well as more routine business documents like leases, sales agreements, and employment contracts.

Terry is licensed to practice in Minnesota and North Dakota. He’s also a popular speaker and seminar leader on business issues. To listen to his weekly podcast, “Moore About the World,” [click here](#).

EXPERIENCE

Representative Business Divorce Cases:

- Successfully preserve and recover funds for advertising agency partner, upon discovery of embezzlement by minority partner and major customer lawsuit.
- Recovery of funds by minority partner, against majority, after majority partner made distributions excluding client.
- Recovery of over \$1 million for two partners terminated by majority partners in violation of company agreements.
- Represented a victim of the Bernie Madoff scandal in a series of lawsuits resulting in agreements that ultimately returned all of the client’s assets.

PRACTICE AREA

Agriculture
Banking, Finance & Workouts
Business & Corporate
Business Litigation
Complex Litigation
Entertainment Law
Farm Transition Planning
Hospitality & Events
Mergers & Acquisitions
Mineral Rights & Royalty Claims

ADMISSIONS

Minnesota State Courts
North Dakota State Courts

EDUCATION

University of Minnesota, J.D.
Saint John’s University, B.S.

- Ensured the survival of a health care facility facing large operational loss by consulting on operational strategies, financing and defending multiple lawsuits.
- Helped screenwriter/director obtain bridge financing and navigate complex legal requirements, resulting in the production of an award-winning independent film.
- Advised a business partner who had his ownership interest seized by his former partners, resulting in a settlement of more than \$1.2 million.
- Negotiated a payout of \$1.3 million by exercising a shareholder's governance rights following oppression by majority partner.
- Negotiated a \$2 million settlement for two partners, who together owned 50% of a partnership involved in real estate development and had been frozen out by their partners.

Representative Lawsuits and Transactions:

- Minnesota Supreme Court victory in ballot question of Minneapolis City Charter.
- Preserved \$187 million for North Dakota taxpayers on a Constitutional claim in District Court on summary judgment, reversed on appeal (Cert denied by U.S. Supreme Court).
- Workout of surgical center temporarily shut down by COVID.
- Recovered more than \$750,000 for a North Dakota mineral owner from an oil company who had shorted him on royalty payments for years.
- Successfully negotiated a contract dispute on behalf of a former executive denied payment by a large pharmaceutical company.
- Representing mineral rights owners in oil drainage and related claims against the Federal government.
- Led negotiations on behalf of a Major League Baseball team resulting in the most lucrative radio rights contract in Minnesota sports.
- Successfully defended a client against claims of a former partner seeking \$12 million.
- Assisted a trade group in forming a business alliance to lobby and defeat a proposed special tax to fund a professional sports stadium.
- Worked through a series of lawsuits and agreements enabling the business to survive by obtaining an 80% discount on an operating loan.
- Led defense and workout of company sued by vendors after fraud by previous owner.
- Multiple successes both seeking and resisting injunctions and temporary restraining orders.

AFFILIATIONS

- Member, Rotary Club
- Member, Agricultural and Rural Law section of the Minnesota State Bar Association
- Member, Minnesota Broadcasters Association

COMMUNITY

- Presenter, "[Let 'em Play! Sports Litigation and Extraordinary Remedies](#)" CLE
- Host of "[Moore About the World](#)" radio show and podcast

- Frequent Speaker on topics, including crisis management, negotiation tactics, ethics, healthcare and broadcasting
- Formerly chaired both the Minnesota State Bar Association's Civil Litigation section and the Entertainment Law section
- Organizer and part owner of Da Beauty League, a summer hockey league for professional hockey players
- Serves as Director of the non-profit Minnesota Blades AAA Hockey Club

HONORS & AWARDS

- *The Best Lawyers in America*® – Commercial Litigation, 2022-2024
- *Minnesota Super Lawyers*® – 2023, 2001-2003
- *Minnesota Monthly* Top Lawyers in Minnesota, 2023
- Honored as "Attorney of the Year" by *Minnesota Lawyer*, 2006
- Named a "Leading Minnesota Healthcare Attorney" by *Minnesota Physician*, 2005
- Awarded the Minnesota State Bar Association's President's Award, 2003